# **PIETRO VERSARI**

Católica Lisbon School of Business & Economics Palma de Cima, 1649-023 Lisbon Portugal

## ACADEMIC EMPLOYMENT

Postdoctoral research fellow CUBE – Catolica Lisbon Research Unit in Business & Economics Católica Lisbon School of Business & Economics, Lisbon, Portugal.

## VISITING POSITIONS

Visiting postdoctoral research fellow at IESE Business School, Center for May 2018 – December 2018 Business and Society, Barcelona, Spain.

# **EDUCATION**

<ul> <li><u>Phd in Management</u>, LUISS Guido Carli University, Rome (Italy).</li> <li><i>Dissertation:</i> "How is social entrepreneurship possible? A Multilevel study on social-entrepreneurial activity enabling mechanisms".</li> <li><i>Dissertation supervisors</i>: prof. Francesco Rullani (LUISS Guido Carli), prof. Alessandro Marino (LUISS Guido Carli).</li> <li><i>Committee</i>: prof. Guido Palazzo (HEC Lausanne), prof. Francesco Zirpoli (Ca' Foscari Venezia), prof. Christian Manfred Lechner (Free University of Bozen), prof. Niels G. Noorderhaven (Tilburg University).</li> <li><i>Final evaluation</i>: Excellent.</li> </ul>	May 2017
Visiting Phd student, IESE Business School, Barcelona, Spain. Supervisor: prof. Antonino Vaccaro.	October 2016 - May 2017
Visiting Phd student, Yunus Centre for Social Business and Health, Glasgow Caledonian University, Glasgow, Scotland. Supervisor: prof. Michael Roy.	September 2015 - January 2016
Visiting Phd student, Hertie School of Governance, Berlin, Germany. Supervisor: prof. Johanna Mair.	February 2015 – May 2015
Master degree in Economics and Management, LUISS Guido Carli University, Rome, Italy. <i>Final evaluation</i> : 110 e lode (full marks with honours)	March 2012
Bachelor degree in Political Science, LUISS Guido Carli University, Rome, Italy. <i>Final evaluation:</i> 110 e lode (full marks with honours)	December 2009

## November 2018

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May 2017 - Present

#### Publications Refereed journals

Mongelli, L.\*, **Versari, P.**\*, Rullani, F., & Vaccaro, A. (2018). "Made in Carcere: Integral Human Development in extreme conditions." *Journal of Business Ethics*, 1-19. https://doi.org/10.1007/s10551-018-3821-6 [\*1st and 2nd authors contributed equally and are listed in alphabetical order]

Mongelli, L., Rullani, F., & **Versari, P.** (2017). "Hybridization of diverging institutional logics through common-note practices: An analogy with music and the case of social enterprises." *Industry and Innovation*, 24(5): 492-514. https://doi.org/10.1080/13662716.2017.1302793

## **Book chapters**

Mongelli, L., Versari, P., & Giustiniano, L. (2017) "Made in Carcere: Scaling a Social Enterprise Business Model", in P. Miesing & M. Aggestam (Eds.), *Educating Social Entrepreneurs: From Business Plan Formulation to Implementation, Volume II* (221-246). New York, NY: Business Expert Press, LLC. ISBN-13: 978-1-63157-897-7; 978-1-63157-898-4

## - Papers under review at refereed journals

**Versari, P.**, Maiolini, R., & Rullani, F. "Unfolding collective social entrepreneurship." *Development phase*: under review at "*Nonprofit and Voluntary Sector Quarterly*" (1<sup>st</sup> R&R).

Ramus, T., **Versari, P.**, Lee, M., & Vaccaro, A. "Commercialization of mission-oriented organizations as a structural hybridization process." *Development phase*: under review at "*Academy of Management Journal*" (1<sup>st</sup> R&R).

## - Working papers

**Versari, P.** "Conflict reduction vs conflict resistance: Differences in conflicting institutional logics management strategies and their impact on intra-organizational institutional conflict." *Development phase*: advanced draft. Target journal "*Journal of Management Studies*".

**Versari, P.**, Rullani, F., Mongelli, L., & Vaccaro, A. "The role of strategic diversification on dual performances of social-business hybrids." *Development phase*: draft preparation. Target journal "*Organization Science*".

Ramus, T., **Versari, P.**, Vaccaro, A., & Brusoni, S. "The hybridization of the Italian Fiscal Police:150 years of history."

*Development phase*: draft preparation. Target Journal "*Research in the Sociology of Organizations*". Invited contribution to the special issue "Organizational Hybridity: Perspectives, Processes, Contexts" held by M. Besharov & B. Mitzinneck.

**Versari, P.**, Ramus, T., & Aranda, A. "Hybrid organizing and stakeholders management in social enterprises."

Development phase: data collection.

Ramus, T., **Versari, P.**, & Villani, E. "Growing through partnerships with social and commercial actors."

Development phase: data collection.

### Invited research presentations

EADA Business School, "Commercialization of mission-oriented organizations as a structural hybridization process", 11 October 2018, Barcelona, Spain.

LUISS Guido Carli University, "Commercialization of mission-oriented organizations as a structural hybridization process", 26 September 2018, Rome, Italy.

NOVA School of Business and Economics, "Commercialization of mission-oriented organizations as a structural hybridization process", 16 March 2018, Lisbon, Portugal.

ETH Zurich, "Commercialization of mission-oriented organizations as a structural hybridization process", 8 February 2018, Zurich, Switzerland.

#### - Presentations at conferences

78th Annual Meeting of the Academy of Management, 10-14 August 2018. Chicago, Illinois, USA.

34th EGOS Colloquium, 5-7 July 2018. Tallinn, Estonia.

1st IESE-LUISS Conference on Responsibility, Sustainability and Social Entrepreneurship, 18-19 April 2017. Rome, Italy.

76th Annual Meeting of the Academy of Management, 5-9 August 2016. Anaheim, California, USA.

19th International Symposium on Ethics, Business and Society, 4-5 July 2016. IESE Business School, Barcelona, Spain.

31st EGOS Colloquium, PhD Workshop, 2-4 July 2015. Alba Graduate Business School at The American College of Greece, Athens, Greece.

DRUID15 "The Relevance of Innovation", 15-17 June 2015. Luiss Business School, Rome, Italy.

11th Workshop on New Institutionalism in Organization Theory, 26-27 March 2015. WU University, Wien, Austria.

74th Annual Meeting of the Academy of Management, 1-5 August 2014. Philadelphia, PA, USA.

30th EGOS Colloquium, 3-5 July 2014. Rotterdam School of Management, Erasmus University, Rotterdam, Netherlands.

EuSPRI Early Career Researcher Conference "Entrepreneurship for societal challenges", 21-23 May 2014. Università Politecnica delle Marche, Ancona, Italy.

10th Annual NYU Stern Conference on Social Entrepreneurship, 6-8 November 2013. NYU Stern School of Business, New York, NY, USA.

7th Colloquio Scientifico Annuale sull'Impresa Sociale [7<sup>th</sup> Annual Scientific Colloquium on Social Entrepreneurship], 7-8 June 2013. Università degli studi di Torino, Turin, Italy.

4th EMES International Conference on Social Enterprise, 1-4 July 2013. Liège, Belgium.

DRUID13 35th Celebration Conference, 17-19 June 2013. ESADE Business School, Barcelona, Spain.

### **PROFESSIONAL MEMBERSHIP AND SERVICE**

#### Affiliations

Academy of Management (AoM): Organization and Management Theory (OMT) division; Social Issues in Management (SIM) division. European Group for Organizational Studies (EGOS)

### - Ad hoc reviewer for

Journal of Business Ethics; Journal of Management Studies; Research Policy.

- Institutional service

Co-organizer for the track "The Quest for Social Impact: Opportunities and Challenges for Hybrid Organizations", EURAM 2019, SIG: Business for Society.	2018 - 2019
Member of the organizing committee for "1st IESE-LUISS Conference on Responsibility, Sustainability and Social Entrepreneurship". 18-19 April 2017, Rome, Italy.	2017
Member of the Ethics, Responsibility and Sustainability Hub (ERSHub) at Luiss Business School, Rome, Italy.	2014 - Present

# TEACHING

Business ethics and social responsibility. Master of Science course. Main instructor, Católica Lisbon School of Business & Economics, Lisbon, Portugal.	2018
Critical thinking in management. Master of Science course. Main instructor, Católica Lisbon School of Business & Economics, Lisbon, Portugal.	2018
Corporate social responsibility and sustainability: New competitive strategies. Master dissertation seminar. Main instructor, Católica Lisbon School of Business & Economics, Lisbon, Portugal.	2017
Business ideas with impact: Social innovation and social entrepreneurship. Master dissertation seminar. Main instructor, Católica Lisbon School of Business & Economics, Lisbon, Portugal.	2017
Business ethics and social responsibility. Master of Science course. Invited speaker, Católica Lisbon School of Business & Economics, Lisbon, Portugal.	2017
Critical thinking in management. Master of Science course. Invited speaker, Católica Lisbon School of Business & Economics, Lisbon, Portugal.	2017
Organization theory and digital networks. Master of Science course. Teaching assistant, LUISS Guido Carli University, Rome, Italy.	2016
Global social entrepreneurship. Master of Science course. Teaching assistant, Glasgow Caledonian University, Glasgow, Scotland.	2015
Contemporary business and society issue. Master of Science course. Teaching assistant, Glasgow Caledonian University, Glasgow, Scotland.	2015
How do successful entrepreneurs think? Invited speaker, Microsoft Youthspark Programme - Startup revolutionary road. Microsoft Milan, Milan, Italy.	2014
Management of innovation. Master of Science course. Teaching assistant. LUISS Guido Carli University, Rome, Italy.	2013 - 2014
Economics and management of innovation. Master of Science course. Teaching assistant, LUISS Guido Carli University, Rome, Italy.	2013 - 2014
Enterprise creation and development. Master of Science course. Teaching assistant, LUISS Guido Carli University, Rome, Italy.	2012 - 2013

# **OTHER ACTIVITIES**

Business model development for "Pronto Intervento Disagio" (prison based social enterprise), Rome, Italy.	2018
Social Return On Investement (SROI) development for "Comunità di San Patrignano" (drug rehabilitation social enterprise), Coriano, Italy.	2017 - Present

## LANGUAGES

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English: fluent Spanish: basic

## REFERENCES

# Prof. Francesco Rullani

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#### **Prof. Antonino Vaccaro**

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